Challenger, Gray & Christmas

CHALLENGER REPORT

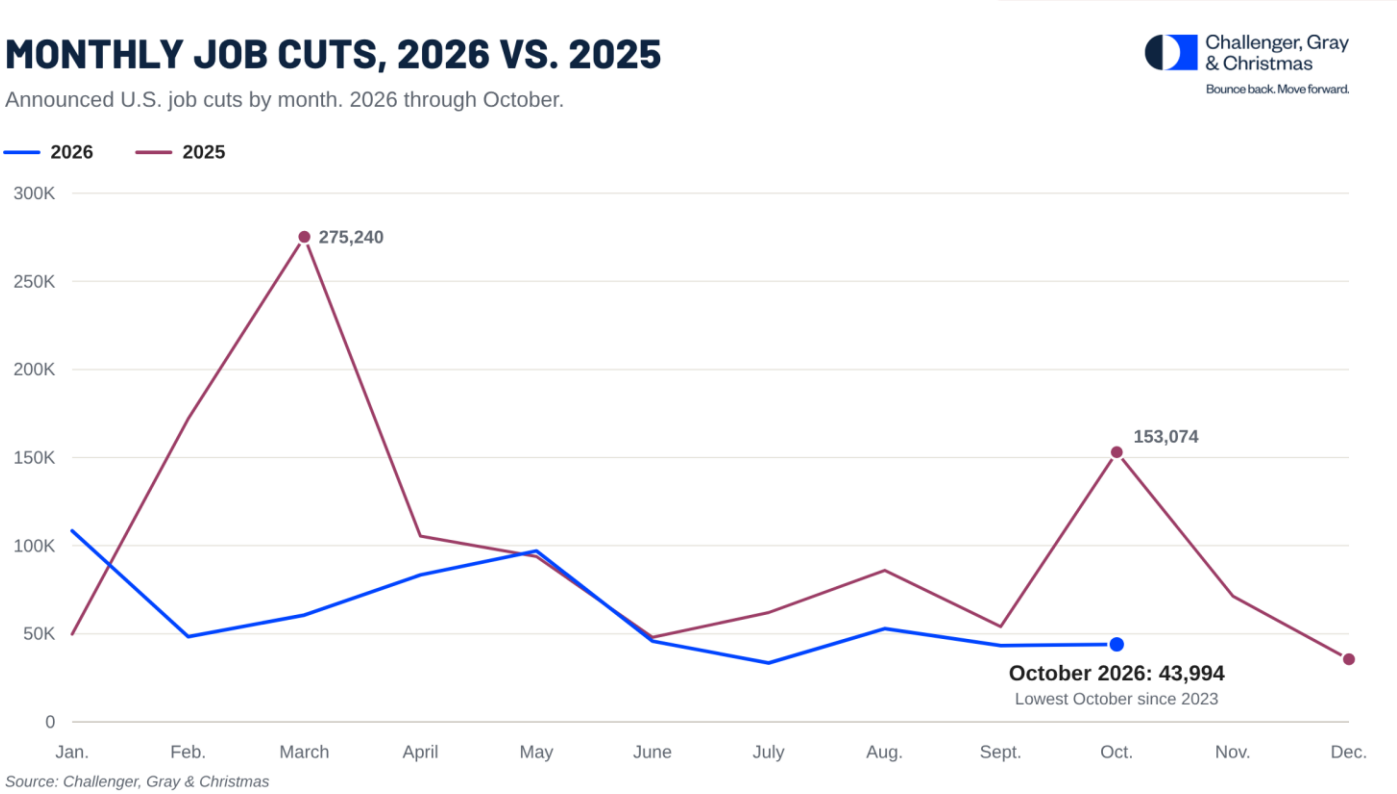
October 2026

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OCTOBER LAYOFFS LOWEST FOR THE MONTH SINCE 2023; SEASONAL HIRING PLANS JUMP 26%, LED BY RECORD AMAZON ANNOUNCEMENT, CONCENTRATED TO FEWER COMPANIES

CHICAGO, Nov. 5, 2026 – U.S.-based employers announced 43,994 job cuts in October, up 2% from the 43,281 cuts announced in September. It is down 71% from the 153,074 job cuts announced in October 2025, according to a report released Thursday from global outplacement and executive coaching firm Challenger, Gray & Christmas.

October's total is the lowest for the month since 2023, when 36,836 cuts were announced, and below the 56,348 average for October from 2015 to 2025. It is the eighth month this year in which cuts came in below the same month one year earlier.



Through October, employers have announced 617,189 job cuts, down 44% from the 1,099,500 cuts announced in the first 10 months of 2025. It is the lowest year-to-date total through October since 2022, when 243,338 cuts were announced.

"This is a low-fire environment. Employers are holding on to the workers they have heading into the holidays, and the hiring they are announcing is largely short-term, seasonal work. Companies want the flexibility to meet holiday demand without adding permanent headcount," said Andy Challenger, workplace expert and chief revenue officer for Challenger, Gray & Christmas.

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WHICH INDUSTRIES CUT THE MOST IN OCTOBER?

FOOD

Food companies led all industries in October with 9,677 job cuts, the sector's highest monthly total this year. Food has announced 39,370 cuts in 2026, up 43% from the 27,457 announced through October 2025. It is the highest January-to-October total for the sector since at least 2012.

TECHNOLOGY

Technology announced 5,576 cuts in October, its lowest monthly total of the year. Even so, the sector leads all industries with 171,501 cuts through October, up 21% from the 141,159 announced in the same period last year. Technology has already surpassed the 154,445 cuts it announced in all of 2025 and accounts for 28% of all cuts this year.

Microsoft also announced voluntary exit offers (VEOs) to 60,000 employees in October. Challenger records voluntary programs by the number of employees who accept an offer or by a company's stated reduction target, so the offers are not included in October's total.

"These offers tend to signal more layoffs to come. That said, voluntary exit offers are a softer way to shrink. They let a company reduce headcount while giving employees a choice and a cushion," said Challenger.

SERVICES

The Services sector, which includes companies that provide support to other businesses, such as cleaning, staffing, and outsourcing firms, announced 5,458 job cuts in October. Year to date, the sector has announced 35,542 cuts, down 44% from the 63,580 announced through October 2025.

FINTECH

FinTech firms announced 4,173 cuts in October, bringing the year-to-date total to 11,979. That is up 543% from the 1,863 cuts announced in this sector through October 2025.

RETAIL

Retailers announced 3,692 job cuts in October, the most for the sector since June 2025, when 4,063 cuts were announced. For the year, Retail has announced 18,126 cuts, down 80% from the 88,664 announced through October 2025. Retailers also announced 13,300 hiring plans in October.

"Retailers cutting jobs at the same time they are staffing up for the holidays tells you where the pressure is. Companies are trimming permanent roles and leaning on seasonal workers to cover the busiest weeks of the year," said Challenger.

CONSUMER PRODUCTS

Consumer Products companies announced 3,672 job cuts in October. For the year, the sector has announced 34,324 cuts, down 16% from the 41,033 announced through October 2025.

TRANSPORTATION

Transportation has announced the second-most cuts of any industry this year with 44,838, up 188% from the 15,544 announced through October 2025. It is the highest January-to-October total for the sector since 2020, when 159,674 cuts were announced.

MEDIA & NEWS CUTS

The Media industry has announced 5,559 cuts so far in 2026, down 67% from the 16,680 cuts announced in the first 10 months of last year.

News, which Challenger tracks as a subset of Media and includes broadcast, digital, and print, has announced 2,019 job cuts so far this year, 118 of which occurred in October. That is down 3% from the 2,075 News cuts announced through October 2025. October's 118 News cuts are down 65% from the 337 recorded in October 2025.

WHICH INDUSTRIES ARE CUTTING THE MOST IN 2026?

Technology leads all industries with 171,501 cuts announced through October, followed by Transportation with 44,838, Food with 39,370, Health Care/Products with 37,737, and Services with 35,542.

Twenty-two of the 30 industries Challenger tracks have announced fewer cuts than they did at this point last year. The decline is steepest in Government, down 93% to 23,049. Retail is down 80%, and Warehousing is down 77% to 20,551.

The increases are concentrated in Technology, up 21%; Transportation, up 188%; Food, up 43%; and FinTech, up 543%.

WHERE ARE COMPANIES CUTTING?

California led all states in October with 10,032 job cuts, down 29% from the 14,206 announced in October 2025. Year to date, California employers have announced 124,850 cuts, down 21% from the 158,734 announced through October 2025. The state accounts for 20% of all cuts announced this year.

Washington followed with 7,233 cuts in October, bringing its year-to-date total to 59,546, down 23% from the 77,658 announced in the same period last year. New York announced 4,671 cuts in October, up from 1,273 in October 2025, and Ohio announced 4,592, up from 860. Michigan rounded out the top five with 2,937.

By region, the West accounted for 20,227 of October's cuts, or 46% of the total. The East announced 9,794, the Midwest 9,668 and the South 4,305.

Through October, cuts are down in all four regions. The West has announced 265,340 cuts, down 18% from the 323,791 announced through October 2025, and accounts for 43% of all cuts this year. Cuts are down 75% in the East to 125,156, driven by a 96% drop in the District of Columbia, where federal workforce reductions drove last year's total. The South is down 20% to 123,987, and the Midwest is down 12% to 102,706.

Among states with at least 10,000 cuts this year, the largest increases are in Michigan, up 89% to 36,564, and Tennessee, up 68% to 19,446. Texas is essentially flat at 46,528, compared with 46,352 through October 2025. Georgia is down 46% to 42,435, New York is down 54% to 37,378 and New Jersey is down 52% to 31,022.

Overall, cuts are higher than last year in 24 states and lower in 26 states and the District of Columbia.

WHY ARE COMPANIES CUTTING?

Market/Economic Conditions led all reasons in October for the second consecutive month, cited for 16,407 cuts, or 37% of the total. With 130,531 cuts so far this year, Market/Economic Conditions has overtaken Artificial Intelligence (AI) as the leading reason for job cuts in 2026.

Closings accounted for 10,250 cuts in October and 109,342 for the year. Demand Downturn was cited for 6,118 cuts in October, bringing the year-to-date total to 21,347, up 145% from the 8,701 cuts attributed to this reason through October 2025. Restructuring was cited for 5,499 cuts in October (85,391 through October 2026).

AI was cited for 1,265 cuts in October, its lowest monthly total this year. AI has been cited in 121,401 job cut announcements so far in 2026, approximately 20% of all cuts. Since 2023, when Challenger began tracking AI as a distinct reason, it has been cited in 193,226 job cuts.

"The reasons employers give have shifted from technology to the economy. AI dominated layoff announcements through the spring and summer, but this fall companies are pointing to demand and economic conditions. That is a more cautious signal, though the overall pace of cutting remains low," said Challenger.

HIRING PLANS IN 2026

Employers announced plans to hire 444,692 workers in October, up 57% from the 283,138 plans announced in October 2025. It is the highest October total since at least 2009.

So far this year, companies have announced plans to hire 655,304 workers, up 34% from the 488,077 plans announced through October 2025.

Technology led all industries in October with 300,252 announced hires, followed by Transportation with 100,000 and Retail with 13,300. For the year, Technology leads with 322,613, followed by Transportation with 101,505 and Retail with 79,857.

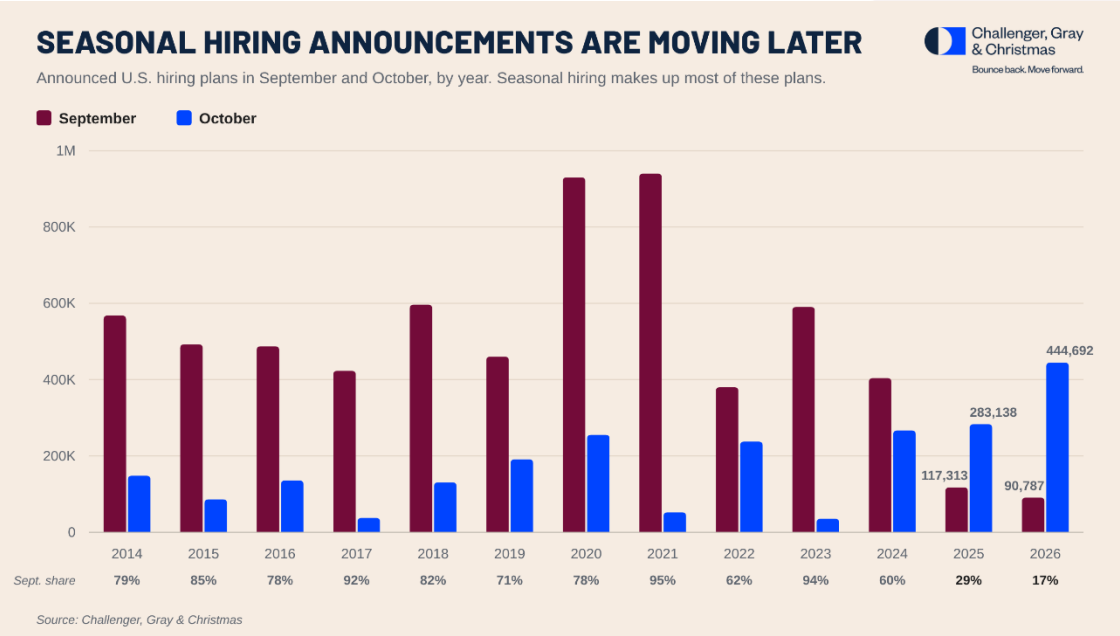
SEASONAL HIRING

Included in Challenger's hiring figure are 470,400 seasonal hiring plans through October (Table 8), up 26% from the 372,520 announced through October 2025, which was the lowest total since Challenger began tracking seasonal hiring in 2012. Seasonal plans remain below the 660,150 announced in 2024.

Amazon led seasonal announcements with plans to hire 300,000 workers, 50,000 more than the 250,000 the company announced in each of the previous three years. It is the largest single seasonal hiring announcement Challenger has tracked. UPS announced 100,000 seasonal hires after making no announcement last year.

Challenger tracks Amazon in the Technology sector. Although its seasonal positions are in warehousing and e-commerce fulfillment, Amazon's seasonal hiring plans are counted as Technology hiring. Amazon's 300,000 seasonal hires account for nearly all of the 300,252 Technology hiring plans announced in October.

Seasonal plans are concentrated among fewer employers: five companies have announced seasonal hiring so far this year, compared with 11 at this point last year. Seasonal positions account for 72% of all hiring plans announced in 2026 and nearly 60% of the 167,227 increase in hiring plans over last year.



SEASONAL ANNOUNCEMENTS ARRIVE LATER

The timing of seasonal hiring announcements has shifted. Large seasonal plans have typically been announced in September. This year, employers announced 90,787 hiring plans in September, the lowest September total since 2011, when 76,551 were announced. Amazon and UPS, the two largest seasonal announcements, came in October.

From 2012 through 2024, September accounted for at least 60% of the hiring plans announced in September and October combined. That share fell to 29% in 2025 and 17% this year.

“Seasonal employers are staggering their announcements and waiting longer to see how the season shakes out before they commit to numbers. They are not cutting deeply, but they are not committing to permanent headcount, either. Seasonal roles give companies the capacity they need for the holidays with an end date built in,” said Challenger.

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Table 1: EXECUTIVE SUMMARY

TOP FIVE INDUSTRIES		
Year To Date		
	2026	**2025**
Technology	**171,501**	141,159
Transportation	**44,838**	15,544
Food	**39,370**	27,457
Health Care/Products	**37,737**	44,256
Services	**35,542**	63,580

MONTH BY MONTH TOTALS		
	2026	**2025**
January	108,435	49,795
February	48,307	172,017
March	60,620	275,240
April	83,387	105,441
May	97,006	93,816
June	45,849	47,999
July	33,429	62,075
August	52,881	85,979
September	43,281	54,064
October	**43,994**	**153,074**
November		71,321
December		35,553
TOTAL	**617,189**	**1,206,374**

Some reductions are identified by employers as workers who will take early retirement offers or other special considerations to leave the company.

LAYOFF LOCATION		
	YTD 2026	**YTD 2025**
California	**124,850**	158,734
Washington	**59,546**	77,658
Texas	**46,528**	46,352
Georgia	**42,435**	78,049
New York	**37,378**	81,701

Listings are identified by the location of the layoff or corporate headquarters as stated in announcement.

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Table 2: JOB CUTS BY INDUSTRY

Industry	25-Oct	26-Sep	26-Oct	YTD 2025	YTD 2026
Aerospace/Defense	492	501	**51**	3,278	6,518
Apparel	1,806			3,751	5,257
Automotive	5,365	245	**1,651**	26,149	21,074
Chemical	256	80	**543**	2,800	5,835
Construction	1,634	1,038	**931**	7,032	4,837
Consumer Products	3,409	2,078	**3,672**	41,033	34,324
Education	2,495	180		20,013	15,679
Electronics	521	63	**383**	7,112	5,987
Energy	350	309	**31**	15,161	2,690
Entertainment/Leisure	4,381	1,572	**2,191**	22,132	14,910
Financial	2,582	850	**778**	48,968	24,540
FinTech	50	459	**4,173**	1,863	11,979
Food	10,622	7,326	**9,677**	27,457	39,370
Government	7,883	781	**39**	307,638	23,049
Health Care/Products	4,339	1,780	**320**	44,256	37,737
Industrial Goods	8,157	534	**551**	16,656	13,508
Insurance	1,456	792	**433**	5,324	8,210
Legal				403	0
Media	2,620	266	**385**	16,680	5,559
Mining	206		**109**	2,526	1,899
Non-Profit	4,828	4,742	**1,310**	27,651	17,841
Pharmaceutical	1,179	777	**797**	24,689	16,269
Real Estate	262			1,795	932
Retail	2,431	1,065	**3,692**	88,664	18,126
Services	1,990	3,306	**5,458**	63,580	35,542
Technology	33,281	10,799	**5,576**	141,159	171,501
Telecommunications	2,034		**165**	22,896	7,611
Transportation	215	2,151	**408**	15,544	44,838
Utility	352	295		2,872	1,016
Warehousing	47,878	1,292	**670**	90,418	20,551
TOTAL	**153,074**	**43,281**	**43,994**	**1,099,500**	**617,189**

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Table 3: JOB CUTS BY REGION, STATE

EAST	Oct-26	YTD 2026	YTD 2025
Connecticut	**286**	4,546	3,251
Delaware	**145**	262	209
Dist. of Columbia		11,873	303,778
Maine	**23**	668	7,311
Maryland	**1,186**	5,693	9,480
Massachusetts	**927**	16,839	14,430
New Hampshire		607	154
New Jersey	**1,191**	31,022	64,334
New York	**4,671**	37,378	81,701
Pennsylvania	**512**	14,315	17,256
Rhode Island	**587**	749	1,221
Vermont	**266**	1,204	399
TOTAL	**9,794**	**125,156**	**503,524**

MIDWEST	Oct-26	YTD 2026	YTD 2025
Illinois	**1,177**	22,872	20,678
Indiana	**340**	4,470	2,120
Iowa	**144**	3,577	7,318
Kansas		418	3,095
Michigan	**2,937**	36,564	19,336
Minnesota	**130**	2,639	9,049
Missouri	**224**	3,438	5,519
Nebraska		1,435	5,249
Ohio	**4,592**	22,532	40,707
Wisconsin	**124**	4,761	3,511
TOTAL	**9,668**	**102,706**	**116,582**

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Table 3: JOB CUTS BY REGION, STATE (continued)

WEST	Oct-26	YTD 2026	YTD 2025
Alaska		779	1,712
Arizona	**868**	4,939	18,547
California	**10,032**	124,850	158,734
Colorado	**151**	8,369	6,982
Hawaii	**13**	1,296	1,063
Idaho	**49**	1,051	531
Montana	**570**	702	461
Nevada	**487**	4,294	2,668
New Mexico		538	288
North Dakota		180	96
Oklahoma	**90**	366	2,061
Oregon	**304**	9,472	4,660
South Dakota		55	478
Texas	**430**	46,528	46,352
Utah		2,366	1,472
Washington	**7,233**	59,546	77,658
Wyoming		9	28
TOTAL	**20,227**	**265,340**	**323,791**

SOUTH	Oct-26	YTD 2026	YTD 2025
Alabama	**296**	4,070	9,115
Arkansas		1,613	620
Florida	**1,130**	22,987	22,771
Georgia	**483**	42,435	78,049
Kentucky	**213**	3,215	5,277
Louisiana		599	2,050
Mississippi	**380**	1,717	2,006
North Carolina	**728**	9,844	10,720
South Carolina	**75**	6,870	3,136
Tennessee	**350**	19,446	11,566
Virginia	**541**	8,948	9,304
West Virginia	**109**	2,243	989
TOTAL	**4,305**	**123,987**	**155,603**

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Table 4: JOB CUTS BY REASON

Reason	Oct-26	YTD 2026
Market/Economic Conditions	**16,407**	130,531
Artificial Intelligence	**1,265**	121,401
Closing	**10,250**	109,342
Restructuring	**5,499**	85,391
Contract Loss	**1,099**	46,528
Cost-Cutting	**60**	38,106
Demand Downturn	**6,118**	21,347
Acquisition/Merger	**701**	17,168
Voluntary Severance/Buyouts		11,919
Bankruptcy	**756**	10,818
Financial Loss	**132**	4,383
Relocation (Domestic)	**750**	3,719
Cattle Shortage		2,500
No Reason Provided	**321**	2,233
EV Tax Credit Expiration		2,058
DOGE Downstream Impact	**229**	2,000
Consolidation	**226**	1,544
Federal Cuts/Shutdown		1,456
Technological Update (automation)		1,353
Natural Disaster	**181**	932
Relocation (International)		686
Loss of Federal Contract		563
Outsourcing		557
Tariffs		331
Government Regulations		148
Avian Flu		87
Legal Trouble		76
Technological Update (possibly AI)		12
TOTAL	**43,994**	**617,189**

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Table 5: QUARTER BY QUARTER

	Q1	Q2	Q3	Q4	TOTAL
1989	9,850	10,100	24,085	67,250	111,285
1990	107,052	87,686	49,104	72,205	316,047
1991	110,056	76,622	147,507	221,107	555,292
1992*	110,815	85,486	151,849	151,850	500,000
1993	170,615	84,263	194,486	165,822	615,186
1994	192,572	107,421	117,706	98,370	516,069
1995	97,716	114,583	89,718	137,865	439,882
1996	168,695	101,818	91,784	114,850	477,147
1997	134,257	51,309	95,930	152,854	434,350
1998	139,140	131,303	161,013	246,339	677,795
1999	210,521	173,027	173,181	118,403	675,132
2000	141,853	81,568	168,875	221,664	613,960
2001	406,806	370,556	594,326	585,188	1,956,876
2002	478,905	292,393	269,090	426,435	1,466,823
2003	355,795	274,737	241,548	364,346	1,236,426
2004	262,840	209,895	251,585	315,415	1,039,735
2005	287,134	251,140	245,378	288,402	1,072,054
2006	255,878	180,580	202,771	200,593	839,822
2007	195,986	197,513	194,095	180,670	768,264
2008	200,656	275,292	287,142	460,903	1,223,993
2009	578,510	318,165	240,233	151,122	1,288,030
2010	181,183	116,494	113,595	118,701	529,973
2011	130,749	115,057	233,258	127,018	606,082
2012	143,094	139,997	102,910	137,361	523,362
2013	145,041	113,891	128,452	121,667	509,051
2014	121,341	124,693	117,374	119,763	483,171
2015	140,214	147,458	205,759	105,079	598,510
2016	180,920	132,834	121,858	91,303	526,915
2017	126,201	100,799	94,478	97,292	418,770
2018	140,379	104,800	120,879	172,601	538,659
2019	190,410	140,577	133,882	127,687	592,556
2020	346,683	1,238,364	497,215	222,493	2,304,755
2021	144,686	67,975	52,560	56,749	321,970
2022	55,696	77,515	76,284	154,329	363,824
2023	270,416	187,793	146,305	117,163	721,677
2024	257,254	177,391	174,597	152,116	761,358
2025	497,052	247,256	202,118	259,948	1,206,374
2026	**217,362**	**226,242**	**129,591**		**573,195**
AVG	**208,009**	**182,489**	**174,803**	**187,106**	

**1992 figures are estimated. Quarters are shown when complete; Q4 2026 will appear in the December report. October 2026 cuts are reflected in Table 1.*

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Table 6: ANNOUNCED HIRING PLANS

By Month

	2026	2025	2024	2023	2022	2021	2020	2019	2018	2017
January	**5,306**	6,089	5,376	32,764	77,630	72,063	23,229	74,040	41,890	136,501
February	**12,755**	34,580	10,317	28,830	215,127	146,403	88,202	15,279	139,925	25,765
March	**32,826**	13,198	21,102	9,044	105,224	97,767	824,610	96,368	14,525	127,006
April	**10,049**	16,191	9,802	23,310	88,622	76,345	285,639	258,302	13,842	61,537
May	**19,536**	9,683	4,236	7,885	126,083	49,118	38,981	8,663	9,889	77,447
June	**10,933**	3,191	19,087	13,629	102,897	110,093	75,454	11,946	13,504	40,095
July	**16,095**	3,200	3,676	12,774	25,506	18,281	246,507	22,316	9,823	88,142
August	**12,325**	1,494	6,101	7,744	41,985	94,004	160,411	24,937	17,274	14,530
September	**90,787**	117,313	403,893	590,353	380,014	939,790	929,860	459,689	595,997	422,726
October	**444,692**	**283,138**	**266,743**	**35,202**	**237,380**	**52,042**	**255,198**	**190,835**	**130,338**	**37,387**
November		9,074	11,621	15,566	30,203	6,527	185,504	19,063	15,422	61,300
December		10,496	7,999	3,022	51,693	89,984	77,267	26,313	15,999	8,218
TOTAL	**655,304**	**507,647**	**769,953**	**780,123**	**1,482,364**	**1,752,417**	**3,190,862**	**1,207,751**	**1,018,428**	**1,100,654**
YTD		488,077	750,333	761,535	1,400,468	1,655,906	2,928,091	1,162,375	987,007	1,031,136
Monthly Average	65,530	42,304	64,163	65,010	123,530	146,035	265,905	100,646	84,869	91,721

YTD is January through October. The 2026 monthly average reflects 10 months.

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Table 7: ANNOUNCED HIRING PLANS

INDUSTRY	26-Oct	YTD 2026	YTD 2025
Aerospace/Defense	**8,346**	30,187	5,536
Apparel	**400**	1,950	218
Automotive	**5,570**	21,013	11,920
Chemical	**435**	730	70
Construction	**538**	3,071	2,060
Consumer Products	**437**	8,956	4,151
Education		292	40
Electronics	**984**	6,382	1,205
Energy		5,507	2,980
Entertainment/Leisure		12,196	29,154
Financial	**276**	2,206	2,125
FinTech		0	4,607
Food	**90**	4,894	467
Government	**5,290**	15,822	12,724
Health Care/Products		1,506	4,203
Industrial Goods	**2,306**	14,151	8,844
Insurance	**3,150**	7,160	13,101
Legal		0	0
Media		0	0
Mining		300	900
Non-Profit	**56**	1,145	500
Pharmaceutical	**1,000**	1,530	4,500
Real Estate		55	0
Retail	**13,300**	79,857	112,705
Services	**262**	3,117	462
Technology	**300,252**	322,613	257,536
Telecommunications		300	1,100
Transportation	**100,000**	101,505	353
Utility	**2,000**	8,399	1,726
Warehousing		460	4,890
TOTAL	**444,692**	**655,304**	**488,077**

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Table 8: SEASONAL HIRING ANNOUNCEMENTS

Company	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026
Amazon	120,000	100,000	200,000	100,000	150,000	150,000	250,000	250,000	250,000	**300,000**
UPS	95,000	100,000	95,000	100,000	100,000	100,000	100,000	125,000		**100,000**
Spirit Halloween								50,000	50,000	**52,000**
Michaels	15,000	15,000	15,000	16,000	20,000	15,000			10,000	**10,000**
Dick's Sporting Goods				9,000	10,000	9,000	8,600	8,000		**8,400**
Bath & Body Works							32,500	32,700	32,000	
JCPenney/Sparc Brands/Catalyst	40,000	39,000	37,000	1,700			10,000	10,000	13,000	
Radial	23,000	20,000	12,581	25,000	7,700	1,700	10,500	7,000	6,500	
GEODIS						5,000	3,000		4,600	
Target	100,000	120,000	133,000	130,000	100,000	100,000	100,000	100,000	4,200	
Cavandars									1,500	
Kings Dominion				4,000					500	
American Christmas								300	220	
Macy's	87,000	80,000	80,000	25,000	76,000	41,000	38,000	31,500		
Burlington Stores	12,000							24,500		
Aldis					20,000			13,000		
1-800-FLOWERS.COM Inc.	8,000	8,000	8,000	10,000	10,000	8,000	8,000	8,000		
JW Marriott San Antonio					1,000			150		
USPS					40,000	28,000	10,000			
Kohl's		90,000	90,000	90,000	90,000	90,000	2,700			
Walmart				20,000	150,000	40,000				
See's Candies						5,000				
Boscov's					1,000	2,000				
Kroger	14,000	10,000		20,000	20,000	1,500				
Williams-Sonoma	2,000			2,500		1,000				
Legoland				150		400				
FedEx	50,000	55,000	55,000	70,000	90,000					
Dollar Tree			25,000	25,000	35,000					
Nordstrom	13,650				28,600					
Party City			25,000	20,000	17,000					
Under Armour					1,000					
Shipt				100,000						
Lowe's				20,000						
Cherry Hill Programs				11,000						

Company	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026
Gap		65,000	30,000	10,000						
Hy-Vee				10,000						
Bass Pro Shop			7,000	7,000						
DHL Supply Chain				7,000						
L Brands		4,000		4,000						
Office Depot				3,000						
Sheetz				3,000						
Omaha Steaks				3,000						
Fresh Market				1,500						
Giant Eagle				1,300						
Meijer				200						
Alter'd State			1,200							
XPO Logistics	6,000	8,000								
Toys"R"Us	12,500									
The Bon-Ton Stores	10,000									
McDonald's	3,179									
Fanatics	2,000									
Opryland	400									
Plow & Hearth	400									
TOTAL	**614,129**	**714,000**	**813,781**	**849,350**	**967,300**	**597,600**	**573,300**	**660,150**	**372,520**	**470,400**

2026 figures reflect announcements through October. Seasonal plans are included in announced hiring totals (Table 6).